



CMT Services, Inc.

Integrity & Commitment

Corporate Summary

Service Offerings

- Cost and Price Proposal Development/Acquisition Support
- Human Capital
- Clinical Services
- Environmental and Engineering Services
- Education and Training
- Information Technology

CMT Services, Inc. (CMT), led by Ms. Annette Johnson, brings 25 years of Government contracting experience. CMT is a Business Services Solution Provider with service offerings in: Cost and Price Proposal Development/Acquisition Support, Education and Training, Clinical Services, Environmental and Engineering Services, Human Capital and Information Technology to Federal Government, State and Local, and Commercial customers.

In business since 2002, CMT is a SBA-certified HUBZone small business; Economically-Disadvantaged Woman-Owned Small Business (EDWOSB); MDOT MBE/DBE Woman-Owned Small Business (WOSB); and Small Woman and Minority Business (SWaM) and a Prince George's County certified-local minority Woman-Owned Business. In addition, CMT is a Washington Suburban Sanitary Commission certified Small Local Business Enterprise (SLBE).

CMT's Mission

CMT's mission is to provide quality, dependable, and seamless services which allows our clients to focus on their long term business mission and strategic initiatives.

CMT's Differentiators

Customer Solutions - CMT offers a full range of professional services that enhance performance and functionality. We develop solutions to improve processes and sustain practices that save our clients time and money.

Experience and Expertise - CMT advocates the mission-driven use of proven best practice. Our team of seasoned delivery professionals has the experience and expertise to ensure that our customers not only get the benefit of years of practical experience, but sound implementation of industry best practices. CMT believes that direct involvement of Corporate Leadership is key to assuring effective high quality service delivery as well as driving innovative process improvement.

NIACS Codes

518210	541612
541214	541618
541219	541690
541330	561110
541511	561320
541512	561210
541513	561410
541519	561421
541990	611430
541611	

Cost and Price Proposal Development/Acquisition Support

CMT's mission is very simple and provides a strategic approach to Cost and Price Proposal Development/Acquisition Support that wins mission-critical opportunities for Government and Commercial customers. Our goal is to guide our clients in establishing corporate estimating and pricing policies, setting pricing strategies, establishing price-to-win objectives, developing target rates, negotiating subcontractor pricing, and cost proposal development from inception to pre-award audits to contract management with our highly skilled acquisition and contract specialists. Our streamlined and uniquely customizable methodology supports any type of proposal engagement and ensures the submission of excellent, compliant, and convincing proposals.



“Our goal is to guide our client in establishing corporate estimating and pricing policies, setting pricing strategies, establishing price-to-win objectives, developing target rates, negotiating subcontractor pricing, and cost proposal development from inception to pre-award audits to contract management”

Human Capital



Governments face increased demand for public services while dealing with the reality of decreased resources. Talented, motivated employees are the lifeblood of any organization and attracting the best talent is critical to the success of a professional services organization. At CMT, we have the recruiting tools and staff to get the job done. By bringing in-house expertise to identify, recruit, and hire qualified candidates quickly, efficiently, and effectively, CMT is able to assemble project teams of qualified individuals to meet project related staffing requirements.

“Our proven recruitment program has most recently been used to successfully staff our contract with the State of Maryland and its agencies, and Prince George’s County Government with highly qualified, professionals whenever and wherever required”

Clinical Services

As issues in behavioral health become increasingly complex, our staff works collaboratively with experienced Medical Directors, Psychiatrists, and PhD consultants on high-risk cases, high utilizers, and outlier providers to ensure appropriate, cost-effective utilization of public behavioral health services. Our licensed clinicians make the appropriate utilization management decisions by evaluating the clinical appropriateness of the requested treatment plan; using sound clinical judgment and the State of Maryland Public Mental Health System's Medical Necessity Criteria.



Environmental and Engineering Services

Solid waste is a problem that must be properly managed because if not it can result in land and air pollution that is harmful to the environment. CMT's mission is to help protect and preserve the environment by using effective waste management techniques offered by trained individuals to avoid such issues.

Our staff manages the collection, recycling, reduction and disposal of solid waste in an efficient, cost-effective and safe manner. Our experience providing exceptional Environmental and Engineering Services has placed CMT in a *singularly unique position* among small businesses.



Education and Training



Developing and maintaining a highly skilled Management team and staff of Professionals for your company requires strategic investments in Education, Training and Development programs for the ever changing market and client demands. CMT’s mission is to provide the most comprehensive, and advanced instructional and e-learning experiences to C-Suite level Executives to properly prepare you and your Management team for new business challenges. CMT offers a customized curriculum of courses and transformative training programs for C-Suite Executives and companies to enhance their management team’s skills and specific workforce development needs especially...

When Knowledge Matters!

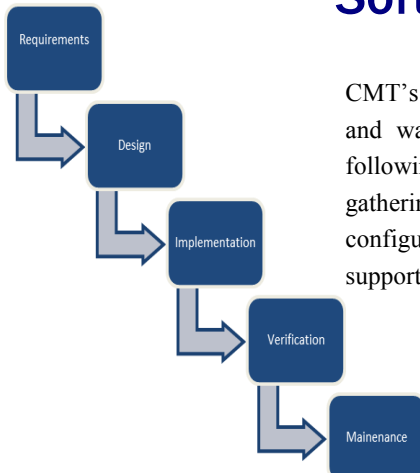
Our course sessions include interactive workshops, facilitator led group discussions, and case studies that provide participants with ‘*real world*’ situations, experiences and solutions. Our Business Development Reserve Program’s (BDRP) education and training platform was designed to provide instructional training to strengthen the core competencies of managers in Federal, State, and Local Governments as well as the professional staff of small and mid-size businesses. Our instructors and Subject Matter Experts (SME) have over 25 years’ experience in Cost and Proposal Development, Information Technology, Government and Commercial Contracting, Program Management, Leadership, Professional Staff and Organization Development. CMT has designed and conducted training courses for clients that include: the Federal Government, Prince George’s County, Maryland Procurement Technical Assistance Program, and several Commercial clients.

Cyber Security and Information Assurance

CMT’s Cyber Security and Information Assurance team brings over 12 years of Offensive Security practices. Starting with client-supplied info, we gather data about the application or network. With combined software engineering and application/ infrastructure security expertise, we evaluate the system components most likely to be exploitable in the target system. We establish a plan of a tack to exploit the targeted systems. Using a variety of tools as well as detailed manual testing, we attempt to probe for vulnerabilities within the targeted components.



Software Development



CMT’s Software Development experience specializes in end-to-end product delivery utilizing agile and waterfall software development methodologies. The relevant IT experience includes the following areas of the Software Development Life Cycle (SDLC): planning, requirements gathering, facilitating and coordinating the implementation between the development and configuration management teams, QA testing, deployment to Production and ongoing maintenance support.

IT Governance and Compliance

CMT's IT Governance & Compliance practices evaluate the breadth of an organization's information security governance model, tests the effectiveness of policy and procedure implementation and determines compliance to internal and external audit frameworks.

Much like an iterative software development process model, the four activities of our compliance review process are all complimentary and nonlinear:

1. Establish Objectives
2. Assess Environment
3. Develop Recommendations
4. Report Findings

As a result organizations are able to establish gaps in compliance to regulations and control frameworks such as NIST 800-53, FIPS, FISMA, HIPAA, ISO 27002, COBIT, GLBA, PCI, URAC, etc. and leverage CMT's information security and training expertise to establish a realistic action plan for closing compliance gaps.



"We provide our customers with advanced technological methodologies and products to solve and/or improve their productivity for today and tomorrow's business environment. CMT offers a complete solution and/or full lifecycle support including: On-site Training, Cyber Security & Information Assurance, IT Governance & Compliance, Software Development, Program/Project Management, Business Process Re-Engineering, Business Requirements Analysis, Database Design and Implementation, and Network Infrastructure Design and Support."

State and Local IT Contract Vehicles

State of Maryland Consulting and Technical Services (CATS +)

- ✓ **Functional Area 1** – Enterprise Service Provider
- ✓ **Functional Area 2** – Web and Internet Services
- ✓ **Functional Area 3** – Electronic Document Management
- ✓ **Functional Area 4** – Geographical Information Systems
- ✓ **Functional Area 5** – Software Engineering
- ✓ **Functional Area 6** – Systems/Facilities Management and Maintenance
- ✓ **Functional Area 9** – IT and Telecommunications Financial and Auditing Consulting Services
- ✓ **Functional Area 10** – IT Management Consulting Services
- ✓ **Functional Area 16** – Media and Training Center Support
- ✓ **Functional Area 17** – Documentation and Technical Training

Prince Georges County Consulting and Technical Services (CATS II)

- ✓ **Functional Area 1** – Program Management Office
- ✓ **Functional Area 2** – Application/Software Engineering
- ✓ **Functional Area 3** – Data Center/Facilities Management
- ✓ **Functional Area 4** – Service Desk Support
- ✓ **Functional Area 5** – Enterprise Architecture and New Technologies
- ✓ **Functional Area 6** – Information Security



Team Credentials & Certifications:

CSSLP; ECSSA; CEH; NSA IAM; NSA IEM; CSM; PMP; ITILv3

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**Consulting, Management, and
Technology**

We're on the Web!
www.cmtservicesinc.com

CMT is centrally located in the Washington-Metropolitan area providing ready access to all Federal, State and Local Government agencies, as well as commercial and private businesses.

In addition to the services presented we offer business services solutions in Acquisition Strategy and Management, Data Analytics, Program Management Operations (PMO) Support, Vulnerability Management Programs, Auditing, and the development of policies and operational plans to include: Emergency Mode Operations Policy, Business Continuity and Disaster Recovery Plans, Security Policy, Incident Response Plans, Total Compensation and Position Classification Plans.

As a small woman-owned business we have the agility and flexibility to offer customized and scalable solutions. We are committed to being the "Partner of Choice" in meeting and exceeding your requirements on-time and within budget.

Engage with CMT....your "Partner of Choice"!

**For more information on our service offerings, please contact:
Ted at tridley@cmtservicesinc.com**

Office Number: 301.322.7860

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